Katun® Performance™ Drum Unit Rebuild Kit for use in

Konica Minolta bizhub 223/283/363/423-series

Digital Copier/Printers

Katun PN: 39437 • OEM PN: A2A103D, DR411

Improve your profits with this high-quality drum kit for these popular Konica machines!

Katun is pleased to introduce a Katun® Performance™ Drum Unit Rebuild Kit for these popular Konica Minolta monochrome applications. This Drum Unit Rebuild Kit contains an OPC drum, drum cleaning blade, and detailed instructions on how to disassemble and rebuild the Konica Minolta DR411 drum unit – providing Konica Minolta dealers with an outstanding long-term opportunity to increase profitability on this current and growing machine base.

Note: Products shown represent Katun products in this category.

Benefits:

◆ **Proven Success From an Industry Leader**
Konica Minolta dealers and distributors around the world have enjoyed success and savings with Katun® Performance™ brand OPCs. The introduction of this drum kit builds on that success and offers Konica Minolta dealers and their customers even more opportunities to save!

◆ **OEM-Equivalent Quality and Performance**
Konica Minolta dealers can expect OEM-equivalent performance and life from this Katun® Performance™ drum unit rebuild kit. This drum unit rebuild kit has been Katun laboratory tested and approved, fulfilling all the strict Katun® Performance™ 360º Quality Certification requirements.

◆ **Reduced Cost Per Copy**
Use of this Katun® Performance™ drum unit rebuild kit will reduce your cost-per-copy when compared to the OEM product, improving overall profitability without compromising quality, yield, or customer satisfaction. Konica Minolta dealers using this Katun® Performance™ drum unit rebuild kit will gain a competitive cost advantage over dealers installing the more expensive OEM drum unit.

◆ **Long Term Opportunity**
Because these applications are still actively being placed, this Katun® Performance™ drum unit rebuild kit will provide dealers with a great long-term opportunity to reduce their expenses on their current and future installed machine base.

◆ **Easy to Rebuild**
This drum unit rebuild kit allows the servicing dealer to rebuild used OEM drum units reducing environmental waste which helps to preserve the environment. The rebuild process is easy and can be completed in about 15 minutes or less. Detailed, *illustrated*, step by step instructions are included in each drum unit rebuild kit box and can be found online at **http://www.katun.com/resources/rebuild-instructions/**

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Product Characteristics

Metrics	OEM	Katun
Part number	A2A103D	39437
Price per/sold in	Individual Drum Unit	Priced and sold per rebuild kit
Kit contents	Drum Unit (DR-411)	(1) OPC Drum (1) Drum Cleaning Blade (1) Rebuild Instructions
Country of origin	China	Japan
OPC color	Green	Green

Model Overview

OEM	Model	OEM Stated Drum Life*	Speed (ppm)	Intro Date	Status
Konica Minolta	Bizhub 223	80,000	22	June 2010	Current
	Bizhub 283	100,000	28	June 2010	Current
	Bizhub 363	110,000	36	June 2010	Current
	Bizhub 423	120,000	42	June 2010	Current
	Bizhub 36	110,000	36	January 2012	Current
	Bizhub 42	120,000	42	January 2012	Current

*Actual drum life may vary depending on machine application, machine condition, and usage conditions.

Other Katun® Products for use in this Machine Series

OEM Part Number	Katun Part Number	Description
A00J-5636-00	38872	Paper Pickup/Feed Roller
A202031 (TN-217)	39429	Black Toner (For use in: Bizhub 223/283)
A202030 (TN-414)	39434	Black Toner (For use in: Bizhub 363/423)

You can depend on Katun's expertise

Katun Corporation is the world's largest supplier of OEM-equivalent imaging supplies, photoreceptors, and parts, as well as other select products and services for the office equipment industry. With three decades of expertise and experience, Katun serves 18,000 customers in more than 150 countries.

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